

Sotheara SOK

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SUMMARY

A Master's degree candidate seeking for internship, available from July 2023. Proficient in analytical tools (such as Forecasting, IBM Planning Analytics, ML, Python, R, SQL, VBA, Power BI, Tableau, and Alteryx) and attention to detail.

EXPERIENCE

Credit Officer

Oriental Bank

February 2022 – August 2022, Cambodia

- Boosted Customer Acquisition: Acquired new customers, broadening business reach and helped the branch reach annual target of \$40 million.
- Expertly Crafted Loan Applications: Skillfully drafted and presented loan requests with a turnaround of 3 days (individual), 7 days (business), and 30 days (corporate).
- Streamlined Loan Preparation: Catalogued and readied loan agreements and documents, ready to sign within 2 days.
- Efficient Loan Disbursements: Quickly processed and disbursed loans within 3 hours, delivering timely financial support to clients.
- Informative Management Reports: Prepared insightful reports to assist management, provided daily, weekly, quarterly, semi-annually, and annually.
- Enhanced Loan Performance: Monitored loan portfolio, reducing delinquencies by 15% in Q1 and achieving 98% regulatory compliance.

Credit and Marketing Officer

Bangkok Bank

November 2020 – February 2022, Cambodia

- Approved Credit Applications: Co-ordinated to the approval of a \$15 million loan from a customer in China by conducting qualitative/financial analysis and collaborating closely with Bangkok Bank Head Office and China Branch.
- Strengthened Customer Relationships: Communicated with customers, reducing customer churn by addressing operational problems and queries.
- Produced Timely Reports: Prepared accurate and comprehensive weekly, monthly, quarterly, and semi-annual reports for internal departments and branches, meeting all deadlines.
- Maintained Compliance: Conducted thorough compliance checks, resulting in a 95% compliance rate.

PROJECTS

Applied Data Science & Predictive Analytics

Audencia • December 2022 – January 2023

- Analyzed 3 million rows of sales data, utilizing machine learning algorithms such as Seasonal ARIMA in Python, to predict future revenues with a 1% error rate.
- Optimized analysis efficiency by 50% through the use of Pandas (Python) for the automatic decomposition of time series data into sales trends and seasonality.
- Constructed an Interactive Visualization with Microsoft Power BI and presented a comprehensive overview of the company's sales performance, trends, and forecasts to 16 MSc students and the acting CFO.

EDUCATION

Master of Sciences in Data Management for Finance

Audencia Business School • France • 2023

CERTIFICATIONS

Retail Lending

Institute of Banking and Finance, Cambodia • 2022

Demonstrating strong understanding of financial services and loan origination processes.

Financial Analysis

EuroCham, Cambodia • 2021

Demonstrates mastery in financial modeling, budgeting, forecasting and understanding of financial statements and ratios.

SKILLS

Accounting, Budgeting, Consulting, Strategic Analysis, Data Analytics, Data Governance, Research Methods, Financial Analysis, Financial Modeling, Financial Engineering, Financial Reporting, Financial Statement, Forecasting, IBM Planning Analytics TM1, Machine Learning, Python, R, SQL, Word, Excel (VBA), PowerPoint, Power BI, Tableau, Alteryx, Variance Analysis.

Languages: Fluent English, Chinese, Khmer